

Orycon Hotel Analysis – Prepared for OSFCI Board– 1/31/05

HOTEL	INITIAL AVAILABILITY	MEETING SPACE SQ FT	MEETING SPACE RENTAL	EAGERNESS TO HAVE US	PROPOSED ROOM RATE	OVERALL IMPRESSION
Toto's Retreat and Resort	No, not for any of November, but they' have a cancellation in January	= current, but badly laid out for us	\$3000 w/ large increases if not filling 500 room nights (we pay the difference on the rooms) and cleaning fee	Not so much – they have steady business	\$99	They have plenty of business with the old hotel closed, they don't want us in their nice suites, and would only take us on a totally dead weekend. In 2006 it that's in January, nothing in 2005.
Trantor Hilton and Towers	No, but has had a cancellation for our announced weekend	> or = current	\$5000 w/ small increment increases if not filling 450 room nights	For this year, we have 2 nd hold	\$119/129 for single double, 139/149 for triple/quad	Okay for this year, but they can get better business most years, and maybe this one, it's a second hold with another group with rights of 1 st refusal
Red Spot Radison at the Spaceport	Available - Our announced weekend	> current, much larger counting convention center	\$7000 for convention center, no discount for room nights)(we pay the difference on the rooms)	Some	\$99	It's not a great property and would be an expensive one -convention center is separate rental from hotel deal. But might let us keep a solid con suite.
Downtown Innsmouth at the Dock	Available - first weekend in November, opposite WFC	about the same as current	\$1000 cleaning fee, \$2500 more if room block not met (need 480 rooms)(we pay the difference on the rooms)	Quite a lot on an annual basis	\$99, no detail	This has potential, if we take the date they can't fill each year, and if carpeting the garage isn't too expensive.
Saturn Mining	Available - Our announced weekend	20,000 sf, laid out w/ lg space over ½ of total	\$4000 for convention center space, space in hotel free so long as we take 400 room nights	Some	\$99 main hotel, \$79 overflow hotels across the freeway	Takes lots and lots of creativity to use the space, but the only folks who'd let us keep our hospitality in its current form – they don't care what we bring in..
Gingerbread Cottage at Airport	Available - Our announced weekend	18,000 sf max (and that's really pushing it, and includes the bar and a lobby atrium)	\$1000 cleaning fee, up to \$3000 more if room block not met (need 450 room nights)	Lots for this year, if we need a space to help with cancellation	\$89, up to quad	A little small for current sized Orycon, but may be doable with intense creativity. Extra space in unused during day, foyer space, etc.